Some Observations on the Concepts and the State of the Art in Performance Budgeting

Graham Scott

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## Outline

- 1. What is performance budgeting
- 2. Performance budgeting in context of wider performance improvement initiatives
- 3. Setting performance goals and managing for outcomes & the role of the finance ministry
- 4. Budget classifications and financial controls
- 5. Low capacity countries and donors
- 6. Concluding comments

## Performance budgeting today

- Definitions
- Evolution
- Wide variety of practices, scope and methods
  - Scope: from Baltimore to Astana
  - Methods: across the OECD

Performance budgeting in context of performance improvement

- Is PB alone or part of wider reform?
  - Wide variation in reform contexts
  - Variations in demands for budget reform
- The power of the ministry of finance
  - Core business not mission creep
  - Fiscal principles and rules

Performance budgeting in context of performance improvement (2)

- Melding constitutional principles and modern management
  - Time honored requirements in regulations
  - Delegation, flexibility and personal accountability
- Systems approach to performance improvement
  - Budget in context of best solution to particular performance issues

# Setting performance goals and managing for outcomes

- Managing for outcomes the holy grail
  - When it works and when it does not from pot holes to international competitiveness
  - Policy analysis, attribution, measurement, expectations & risks, links to budget
  - Building up from services not down from outcomes
- The process for setting targets determines their value
  - Agreements not impositions
  - Capacity challenges with policy analysis

## Role of the finance ministry

- Stay in role and on message for a budget agency
- Center of expertise on concepts, methods and processes
- Question, reflect and challenge
- Don't impose targets beyond expertise
  - Acknowledge complexity of sector policies
- Grow from detailed to strategic consideration of performance proposals

## Budget classifications and financial controls

- Budget classification must relate to performance and appropriation in clean transparent way
- Devolve the responsibility for financial controls – don't abandon them

### Low capacity countries, donors and performance budgeting

- Simplified models can help if the necessary foundations are in place
- Try to get harmony between budget development and donor accountability requirements
- Direct budget support offers opportunity and incentives
- 'Hot wires' may be needed but should model desirable future budget developments

### Some key messages

- Performance budgeting is primarily about the performance of the budget in all its dimensions – not an all purpose management system
- Budgeting is politically not analytically rational – where performance budgeting is most needed it is least likely
- 3. Even small institutional details matter
- 4. The value of performance information depends largely on the whole management system not only the budget system

## Some key messages (2)

- 1. The performance information in the budget should be only a fraction of the total reflecting the needs of budget decisions
- The power of the ministry of finance is crucial to what can be achieved – this is not about adopting best practices
- 3. Outcomes based management is not a 'bolt on' methodology but a commitment to continuous search for evidence of the effects of policy and other actions on results

## **Concluding comments**

- Rich body of experience, documents, stories and some evidence of success
- A lot of performance improvement has not been due to budget changes
- OECD "the journey is as important as the destination"
- Performance is about people not budgets - filling potholes needs leadership